



NAIFA-Idaho 2026 State Convention

Friday, May 8th, 2026

Canyon Crest Event Center | 330 Canyon Crest Drive, Twin Falls, ID

Agenda

8:30 a.m.	Registration Open
9:00 a.m.	Welcome
9:10 a.m.	TBD TBD Speaker
10:00 a.m.	TBD Jim Handlan, Fenyx Health
10:45 a.m.	Break
11:10 a.m.	Systems First, Tech Second: The Step-by-Step Framework Independent Agents Use to Automate Their Agency the Right Way Mariah Gates, Accelerated Automation
12:00 p.m.	Lunch Update from NAIFA-National Carina Hatfield
1:00 p.m.	TBD Steve Sabol, Pacific Life
1:50 p.m.	Break
2:05 p.m.	Producer Panel Trent Yost, Red Cedar Wealth Advisors Lance Kolbet, University Financial Group
2:55 p.m.	Inevitable: Building the Modern Insurance Agency Without Losing the Human Edge Patrick Murakami, Main Street Independent Insurance
3:45 p.m.	No-Host-Reception